

Message Text

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PAGE 01 FRANKF 07499 181345Z

45

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 /021 W

----- 013535

R 181056Z NOV 74

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 8578

USDOC WASHDC

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 7499

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJ: PRIVATE TRADE OPPORTUNITY

1. 428/05/P0039

2. 111274

3. DR. L.F. WHEELER

4. 428 GERMANY

5. M.D.

6A REPLY TO--

6B LUDWIG GENSMANTEL, MANAGER

6C PHOENIX-ARMATUREN-WERKE BREGEL BMGH

D-6 FRANKFURT/MAIN-REODELHEIM

KIRSCHBAUMWEG 6

7. TELEX/ 0411130

8. TELEPHONE: 0611-780041

9. 101, 112

9A DIRECT SALE, DISTRIBUTION

10M EROREOI API QUICK CLOSING VALVES, QUICK OPENING VALVES

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ND 25 UP TO NP 40

- THREE WAY CHANGE-OVER VALVES
160 LBS UP TO 1,500 LBS
- COMBINATION SAGETTY VALVES
WITH CHANGE-OVER VALVES FOR OXYGEN
NP 40, ND 15, AND ND 24
- PROPORTIONAL SAFETY VALVES
NP 25-40, ND 15, UP TO ND 50
- SCREEN BACKED FILTER, NP 16 UP TO NP 40, ND 15
UP TO ND 200
- MANIFOLDS, NP 100 TO NP 400
- SMALL SIZED VALVES, NP 100 UP TO NP 400
ALL FOR NUCLEAR SERVICE, OIL, AND PETROCHEMICAL
INDUSTRIES.

FIRM FOUNDED 1910, LIMITED LIABILITY COMPANY, ENGINEERING,
SERVICE AND SALES OFFICES IN KEY CITIES OF WEST GERMANY,
EXPORTS TO NEIGHBORING EEC AND EFTA COUNTRIES, INDIA, AND
SOUTH AMERICA. STAFF: 800; ANNUAL SALES ESTIMATED FAR IN
EXCESS OF TEN MILLION D-MARK. FIRM WANTS RELATIONSHIP WITH
U.S. MANUFACTURER NOT YET ESTABLISHED IN EUROPE. POST CONSIDERS
THIS A PROMISING PROSPECT IF ABOVE LISTED SPECIFIC REQUIREMENTS
ARE MET. FIRM ALSO INTERESTED IN ONE-WAY OR CROSS-LICENSING.
FIRM EMPHASIZED IT IS INTERESTED ONLY IN POSITIVE RESPONSES
FROM FULLY QUALIFIED U.S. FIRMS. HARLAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 18 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974FRANKF07499
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740332-0787
From: FRANKFURT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741135/aaaabdkl.tel
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Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
Reference: n/a
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Review Date: 23 SEP 2002
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Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

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Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BEXP, GE
To: STATE COM
Type: TE
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